

How we perform for you

PMS has 44 years in the business of acquiring and managing investment property – so we know what works.

When acquiring property, we undertake a rigorous selection process before recommending it to a client. The fundamentals of our asset selection include:

- Properties located within close proximity to major infrastructure e.g. public hospitals, transport, employment, retail and education centres.
- Properties purchased at or below replacement value.
- Properties capable of providing above-average rental returns.
- Properties typically held over the medium to long term.

When managing a property, our process driven methodology, based on many decades of management experience across many hundreds of properties ensures we maximise returns whilst maintaining the asset.

It is this diligence to procedure and strict criteria that provides the foundation for our strong performance.

Each year our performance is independently audited by financial market analysts. Consistent strong capital gains and steady income streams from our residential portfolio have produced outstanding results for our clients on a compounding basis.

Portfolio Management Services Pty Ltd

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Jock Bing

Jock recognised a strong need for easy access to property investment in the early 1970s. His business strategy was to make investing in property as simple as investing in shares. He believed that this concept was possible for all direct property, industrial, commercial and residential investments.

In 1971 he established Portfolio Management Services on this principle and has continued to provide the service for more than 40 years.

Jock is a qualified accountant, Fellow of the Financial Securities Institute of Australia, Associate of the Real Estate Institute of Victoria, and a Licensed Advisor under the Securities Industry Code.

For Portfolio clients, Jock's greatest asset is his experience and a strong commitment to independence in the property investment property space. Not surprisingly, Jock is widely respected as one of Australia's foremost property advisors and is regularly quoted in the media.

Steven Adams

Steve has been involved in the property sector for over 15 years and has had an association with Portfolio Management Services for over 10 years. During his career he has worked in valuations, provided development finance, sourced commercial, industrial, and residential sites and been involved in various property developments throughout Melbourne. Steve has a track record throughout his career of delivering the best outcomes for stakeholders.

Steve's experience brings an ability to identify the next investment hotspots in line with the company philosophy and then find and negotiate the right deal at the best price for clients. He has a broad knowledge of the various markets across the nation and an ability to readily recognise a good investment property.